



Welcome to Agrow Guard Distribution Inc.! Agrow Guard Distribution Inc was established in 2014 with the sole purpose of distributing micronutrients in Canada. The company has two principle supply agreements in place. The first with AgriGuardian Marketing Inc. an exclusive agreement in Canada for the access to their proprietary micronutrient products and the second, a non-exclusive agreement for access to AgriGro Marketing Inc. biological bio-stimulant products. Both companies are global distributors and Agrow Guard looks to deliver their superior performing products to Farmers in the Canadian market.

We're hiring for Independent Sales Representatives! This is an outside sales role where you will be selling directly to farms to build your territory. You will have autonomy to strategize on how to manage your territory knowing your farming community. You would be based from your home covering a geographical region although there are not set territorial lines. If you are driven and genuinely enjoy building lasting relationships with others, Agrow Guard is the perfect opportunity to expand your career.

We are rapidly growing our organization and are looking to hire throughout the Western Canada Provinces.

Independent Sales Representatives Enjoy

- Selling a stellar reputation for quality micronutrient and bio-stimulant products
- No cap on commissions – you are directly rewarded for your efforts to expand sales
- Flexibility to work your region your way
- Ongoing product / agronomic support

An Ideal Candidate Would Bring

- Three or more years of sales experience; preferably in agriculture, agronomy, crop inputs and/or specifically micronutrients.
- A deep understanding of crop production and the need for a balanced nutritional program.
- Demonstrated knowledge of proven sales techniques, as well as excellent negotiating skills and the ability to overcome obstacles.
- Self-starter who can develop daily and weekly goals with little direction.
- Ability to build and maintain strong relationships with growers by understanding their needs and values and achieve desired results.

What You Will Be Doing

- Serve as primary ambassador of the Agrow Guard brand within the assigned region.

- Develop and maintain a thorough agronomic and technical knowledge of Agrow Guard products and services applicable to the assigned region.
- Proactively seek new and profitable grower accounts to drive business growth; continually develop relationships within your community.
- Understand and implement marketing initiatives while driving key products and services in target markets.
- Communicate and implement Agrow Guard's sales programs and policies within the assigned region in order to meet sales goals.
- Work in conjunction with the Agrow Guard management team to provide a high level of sales support within the assigned region.
- Develop and enhance relationships with customers and potential customers, either personally or through a designated seller (dealer / distributors).

This is a very exciting "In-on-the-ground-floor" career opportunity in the fast-growing micronutrients and bio-stimulants market. Agrow Guard's products have a strong track record in improving yields and helping increase farm profitability. In addition, you have the support of our suppliers who combined have over 40 years of proven experience in helping farmer's grow a better crop.

The Agrow Guard Solution for Growers

Grow Better with Agrow-Guard...

Better Products...

Better Performance...

Better Profits!...